

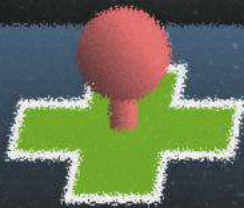


180Degrees
CONSULTING
UGM



180DC UGM
FUNCTIONAL
ANALYST

Swipe to Apply



RECRUITMENT
BOOKLET
2026/2027



Welcoming Remarks

Welcome, everyone, to 180DC UGM. I am genuinely happy to see so many of you taking the first step to learn more about this organization. When I first joined, I expected to gain practical experience in solving business problems. What I did not expect was how much the journey, the challenges, and especially the people here would shape the way I think, work, and see my own potential.

180DC has been a meaningful place for me to grow, both professionally and personally. I know some of you may also be looking for a place where you can challenge yourself, meet people who inspire you, and discover what you are capable of. You do not need to come in knowing everything. What matters is your willingness to learn, contribute, and go through the process alongside others.

That is what I hope to bring to 180DC UGM this year: an environment where every member can **grow, belong, and lead**, where you are encouraged to keep developing, surrounded by people who make you feel supported, and trusted to take ownership in your own way. As you go through this recruitment process, I hope you see it not only as a selection, but also as an opportunity to learn more about yourself and the impact you can create.



Clairina Elvina Indriani
President



About Us



180 Degrees Consulting meets the needs of non-profits by providing very affordable, high-quality strategic and operational advice by utilizing the untapped potential of top university talent.

180 Degrees Consulting is the world's largest volunteer-led consultancy for non-profits and social enterprises, with over 150 branches across 35+ countries and over 10.000 consultants.

Our Mission



Improve education, reduce homelessness, and alleviate poverty by helping non-profits receive the support and expertise they need to improve and expand their services.

Provide non-profits with advice, future leaders with training and development, and vulnerable communities with more effective charity.

180DC UGM is committed to giving back to society and delivering excellent standards in everything we do, as illustrated by our university motto to be **“Populist, Independent, and Sustainable”**. Yogyakarta has a robust social entrepreneurial ecosystem. Consists of Non-Profit Organizations, Non-Governmental Organizations, and SMEs.

Some of them sometimes face serious problems that threaten their existence, and many of them need help to develop their organizations. We are there to help them by providing pro bono consulting services by a qualified and trained student. We do what we do because we believe in effective charity, and because we believe in developing the next generation of social impact leaders.

WHY 180DC UGM?

180 Degrees Consulting is the world's largest university-based consultancy for nonprofits and social enterprises. We connect university students with purpose-driven organizations to solve real challenges and create lasting social impact.

We strive to empower non-profits and social enterprises to reach their full potential by delivering affordable, high-quality strategic and operational support, helping our clients create real impact in their communities.

X

OUR IMPACTS - 180DC UGM



PREVIOUS PARTNERS

180DC UGM has partnered with leading global firms and industry leaders through speaker sessions, company visits, and various professional programs.

X

PREVIOUS PARTNERS - 180DC UGM



WHY 180DC UGM?

STUDENT IMPACT

X STUDENT IMPACT - 180DC UGM

55+

INTERNAL
MENTORING

25+

EXTERNAL
EVENTS

3x

NATIONAL
SUMMIT

50+

SPEAKERS
& MENTORS

2000+

STUDENTS

Student volunteers are the main drivers of our organization. Recruiting the best talents and cultivating them to be qualified consultants have been our main concern in this year's operation. We have been dedicating our efforts in developing our consultants' skills as well as building engagement and relationships with external parties and the student community.

BENEFITS OF JOINING US!

- ▶ Become part of an international organization
- ▶ Connect with future leaders of social enterprises and NGOs
- ▶ Contribute to projects with real social impact
- ▶ Deliver solutions to real world problems
- ▶ Gain experience in a professional environment
- ▶ Exposure to local and international social enterprises
- ▶ Receive internal mentoring and capability-building opportunities



TIMELINE



Open Recruitment

5-8 August 2026

1

LEVEL UP

2

LEVEL UP

Phase 1 Announcement

12 August 2026

CV screening announcement
* 180DC CC CEO
assignment release

3

LEVEL UP

Fit Interview

14-17 August 2026

One-on-one interviews with
respective division leaders

Final Announcement

19 August 2026

Final results of selected
candidates will be sent
through email

4

LEVEL UP

4

LEVEL UP

5

LEVEL UP

ONBOARDING

8 September 2026

Welcoming event for newly
admitted members



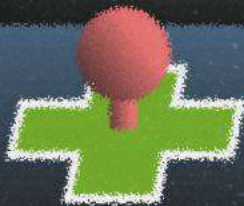


180Degrees
CONSULTING
UGM



180DC UGM REQUIREMENTS & DESCRIPTION

Swipe to Check



RECRUITMENT BOOKLET 2026/2027

GENERAL REQUIREMENTS

- ▶ Enrolled in UGM as an active student (batch 2023 - 2026)
- ▶ Highly interested in the consulting industry, non-profit organizations, and social enterprises
- ▶ Demonstrates a professional attitude and strong work ethic
- ▶ Proven excellence in communication, organizational, and teamwork skills
- ▶ Ability to critically evaluate problems to propose structured solutions
- ▶ Willingness to commit time and effort to 180 Degrees Consulting UGM for the full duration of the selected role*

*Commitment period varies by position (6 months for Project Analysts/Leaders and 1 year for all other positions)

HUMAN RESOURCES

Analysts Requirements:

- Purpose-driven and highly committed to 180DC UGM and the HR analyst role
- Possess a proactive approach, adept at responding quickly, and display a keen ability to learn and pay attention to details
- Must be fluent in both English and Bahasa Indonesia
- Show a strong interest in the field of Human Resources
- Capable of working effectively under pressure while maintaining a well-organized approach

[+] Proficient in Google Workspace, PowerPoint, Spreadsheet, and other technical applications
[+] Previous experience in Human Resources

Job Description

- **Recruitment** – develop and implement effective recruitment strategies to attract and select qualified candidates, ensuring a talented workforce
- **Onboarding & Offboarding** – oversee onboarding for new members and manage offboarding for departing members, ensuring smooth transitions
- **Mentoring Program** – design and manage mentoring programs to facilitate knowledge transfer from experienced mentors to emerging talents
- **Performance Appraisals & Behavioral Analysis** – conduct performance appraisals and behavioral analysis, providing insights and recommendations to improve member performance and effectiveness
- **Key Performance Indicators Monitoring** – monitor achievement of each division's KPIs, providing support and guidance to optimize performance
- **Internal Engagement Programs** – design and implement engagement programs to foster a positive work environment and enhance morale, motivation, and satisfaction
- **Organizational Monitoring & Health Check** – monitor and assess organizational health, analyzing engagement metrics and evaluations to identify improvement areas and recommend strategies

STRATEGY & GROWTH



CEO of 180DC Case Competition Requirements

- Strong proficiency in both English and Bahasa Indonesia
- Proven leadership, ownership, and decision-making ability
- Highly driven, proactive, and able to perform under tight timelines
- Strong collaboration and stakeholder management skills
- Experienced in Business Case Competitions (participant or committee)
- Understanding of sponsorship and partnership structuring
- Strong attention to detail with solid execution capability
- Familiar with project/event management and basic budgeting
- Proficient in G-Suite and relevant tool

[+] Strong connections with companies or external organizations

Analysts Requirements:

- Communicate in both Indonesian and English during partner meetings, internal coordination, and event documentation.
- Adjust program plans and outreach methods quickly when schedules, partner availability, or scopes change.
- Manage each initiative from early research and proposal development to execution and post-activity evaluation.
- Maintain professional relationships with external parties including companies, university organizations, and other branches.
- Contribute to team discussions and support fellow analysts during intensive preparation phases.
- Complete every assigned deliverable on time and take responsibility for the quality of your outputs.
- Operate Google Workspace applications and create presentation decks that follow established design standards.

[+] Prior involvement in organizing multi-session events or long-term collaborative projects.

[+] Familiarity with student organization ecosystems and/or non-profit operational workflows.



STRATEGY & GROWTH



CEO of 180DC Case Competition Job Description

- Define and drive the overall vision and strategic direction of 180DC Case Competition 2027
- Lead end-to-end planning and execution across all event series
- Coordinate cross-functional teams and ensure alignment across divisions
- Manage partnerships, sponsors, and external stakeholders
- Oversee budgeting, resource allocation, and overall feasibility
- Track progress, manage risks, and ensure timely delivery
- Evaluate performance and deliver post-event insights

Event Analyst Job Descriptions

- Create detailed rundowns and operational checklists for each program phase from preparation to closing.
- Coordinate schedules and logistics for external participants, facilitators, and guest contributors.
- Manage registration flows, attendance records, and participant communication channels.
- Prepare operational documents including technical requirement lists and backup plans for unforeseen issues.
- Collect feedback and performance data after each activity to produce summary evaluation reports.
- Align operational needs with other divisions regarding promotion, budgeting, and documentation

[+] Experience handling hybrid formats or live competitive sessions.

[+] Able to use event managing tools outside form builders and scheduling tools independently.

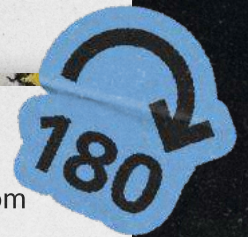
Partnership Analyst Job Descriptions

- Identify and list potential collaborators from corporate, educational, and organizational sectors.
- Study each target's background and objectives to design relevant engagement approaches.
- Run outreach campaigns through systematic blasts and personalized follow-up messages.
- Document every interaction from first contact to final confirmation or decline for future reference.
- Draft tailored proposal sections that highlight mutual benefits and specific collaboration opportunities.

[+] Strong capability in creating and structuring high-quality proposal decks.

[+] Existing connections with external organizations or companies that can be leveraged for programs.

[+] Proven success in converting outreach efforts into active collaborations or sponsorships.



CLIENT ENGAGEMENT



Analysts Requirements:

- Demonstrate commitment to each responsibility, particularly client meetings, ensuring professionalism, full engagement, and accountability.
- Exhibit the ability to thrive under pressure while effectively managing multiple stakeholders and responsibilities.
- Must be fluent in both English and Bahasa Indonesia.
- Possess strong communication, business acumen, and diplomacy skills, enabling effective relationship-building with clients and external stakeholders.
- Display responsiveness, proactiveness, adaptability, and attention to detail.

[+] Proficient in using Google Workspace, PowerPoint, Spreadsheets, and other technical applications.

[+] Experienced in communicating and collaborating with external parties.

[+] Possess valuable connections with potential Non-Profit Organizations (NPOs), Non-Governmental Organizations (NGOs), Micro, Small, and Medium Enterprises (MSMEs), or other purpose-driven organizations that could be converted into valuable client opportunities for 180DC UGM.

Job Description

- Listing potential clients from targeted industries, particularly NPOs, NGOs, MSMEs, social enterprises, and other institutions aligned with 180DC UGM's mission.
- Approaching, pitching, and building meaningful relationships with potential clients through effective and professional communication methods.
- Analyzing industry trends and client profiles to identify relevant partnership opportunities.
- Conducting project scoping sessions to understand clients' organizational needs, challenges, and objectives.
- Actively collaborating with Project Leaders, Project Analysts, and relevant divisions to ensure smooth project coordination and timeline execution.
- Building and maintaining professional relationships with clients throughout the project lifecycle, alongside the Director of Consulting and Director of Client Engagement.
- Conducting project evaluations with clients to assess project outcomes and overall experience.
- Gathering and analyzing client feedback to continuously improve our services and strengthen long-term client relationships.



MARKETING

Analysts Requirements:

- Fluent in English and Bahasa Indonesia
- Possess a background in relevant marketing experience, this includes: **Content (supported by portfolio), Graphic Design (supported by portfolio), Videography (supported by portfolio), Partnership**
- Familiarity with basic functions on Google Workspace and one of any preferred design tools as such: **Figma, Canva, Adobe Photoshop, Adobe Illustrator, Adobe Premiere, Adobe After Effect, CapCut**
- Desire to grow and learn new tools and frameworks
- Have strong communication and a sense of responsibility
- Ability to meet deadlines and handle multiple tasks simultaneously.

Job Description

Content

- Craft compelling and engaging copy for all marketing materials, including website and social media
- Conduct research and write content for social media posts, newsletters, and other marketing initiatives.
- Work collaboratively with the Graphic Designer to ensure seamless integration of copy and visuals.
- Live report offline events from other divisions.
- Upload design product and other content to our social media platforms, and make interactive instagram story to boost our posts

Graphic Designer

- Design eye-catching visuals for all marketing materials, including social media graphics, infographics, and data visualization
- Develop and maintain our brand identity across all platforms.
- Create high-quality visuals that support the copywriter's message and overall marketing goals.
- Stay up-to-date on design trends and best practices.

Partnership

- Identify and develop strategic partnerships with other student organizations, institutions, and community groups.
- Secure collaborations that benefit both parties.
- Manage partnership relationships to ensure mutually beneficial outcomes.

Videographer

- Create engaging video content for social media, website, and other marketing purposes.
- Script, film, and edit high-quality videos that capture our organization's mission and impact.
- Work with the Copywriter and Graphic Designer to ensure video content aligns with overall branding.
- Stay current on video editing techniques and best practices.

INFORMATION TECHNOLOGY



Analysts Requirements:

- Fluent in English and Bahasa Indonesia
- Possess a background or relevant experience in IT
- Familiarity with the basic functions of GitHub
- Write readable and clean code
- Desire to grow and learn new tools and frameworks.
- Basic knowledge of HTML, CSS, and JavaScript
- Basic understanding of Figma usage

FE

- [+] Experience with React framework in Next.js and Tailwind CSS
- [+] Able to implement Strapi
- [+] Experience with Supabase

BE

- [+] Experience with Supabase
- [+] Knowing SQL editor

UX/UI

- [+] Knowing how to research UX
- [+] Having a different unique niche style



Job Description

Frontend Developer

- Implement and code the UI/UX designs created in Figma.
- Build responsive web applications using Next.js and Tailwind CSS
- Connect frontend components with backend apis built with Supabase

Backend Developer

- Design, implement, and manage databases using Supabase
- Integrating database from frontend to backend developer
- Have familiarity with Supabase would be a plus point

UI/UX Designer

- Design intuitive and visually appealing user interfaces using Figma.
- Develop interactive prototypes and wireframes to communicate design ideas effectively.
- Work closely with front-end and back-end developers to ensure designs are feasible and implemented correctly.

FINANCE



Analysts Requirements:

- Must be fluent in English and Bahasa Indonesia.
- Possession of an accounting background is advantageous.
- Meticulous, detail-oriented individual with strong analytical skills.
- Strong organizational and time management skills.
- Ability to meet deadlines and handle multiple tasks simultaneously.

Job Description

Accounting Database

- Manage and maintain records of:
- Receipts
- Expenditures
- Financial reporting
- Ensure accurate documentation and timely record updates.

Sponsorship & Partnership

- Identify and approach prospective sponsors and strategic partners.
- Build and maintain relationships with sponsors and partners (e.g., cafés, brands, and other organizations).
- Negotiate sponsorship and partnership agreements to achieve mutually beneficial outcomes.
- Monitor sponsorship progress and ensure timely follow-ups throughout the collaboration.

Fundraising

- Develop budget-friendly, viable, and sustainable fundraising initiatives.
- Conduct market research to identify fundraising opportunities and trends.
- Organize and execute fundraising campaigns and events, both online and offline.
- Coordinate with relevant divisions to ensure smooth communication and event execution.
- Oversee implementation of fundraising activities, including event management and product distribution.



LEGAL



Analysts Requirements:

- Currently majoring in Law
- Fluent in English and Bahasa Indonesia
- Highly driven, proactive, meticulous, and detail-oriented individual with strong analytical skills.
- Ability to meet deadlines and handle multiple tasks simultaneously (perform under tight timelines)
- Ability to make sound judgments and decisions in fast-paced environments
- High sense of responsibility, integrity, and confidentiality

[+] Prior experience in administrative support roles

Job Description

- Drafting contracts for consulting projects, partnerships, and official correspondence
- Managing and organizing legal documentation to ensure proper record-keeping and accessibility
- Handling legal matters related to organizational documents and ensuring their accuracy and consistency
- Communicate and consult with the contract drafting advisor
- Conducting basic legal risk assessment and identifying potential issues in agreements and organizational activities
- Supporting internal compliance by ensuring that organizational operations align with applicable legal and organizational standards
- Acting as a representative for legal-related communications within and outside the organization
- Providing legal advice and guidance to the management of 180 Degrees Consulting UGM





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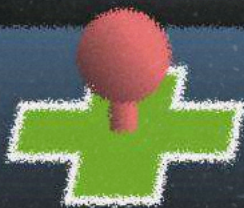


HOW TO APPLY



Apply Now!

1. Access our website (180dcugm.com)
2. Open and fill the form according to your desired roles.
3. Attach the necessary documents required (within the form)
4. Submit the form and wait for further announcement.



Applications for analyst roles are currently open until **August, 8th 2026**. Please finish your application before the date at **11.59 PM (23.59 GMT+7)**

If you have questions, please don't hesitate to contact our CP through WhatsApp! (Haidar: +62 822-4302-7654/Moody: +62 895-3970-75008)